

## PROVEN WINNERS CUSTOMER – GROWER AGREEMENT

### Terms and Conditions Accepted By Customer Upon Receipt of PROVEN WINNERS® and/or PROVEN SELECTIONS® Plants

#### ALL FORMS OF SELF-PROPAGATION ARE STRICTLY PROHIBITED

**READ THIS AGREEMENT BEFORE ACCEPTING ANY ORDER AND/OR OPENING ANY SEALED OR UNSEALED SHIPMENTS OF PROVEN WINNERS AND/OR PROVEN SELECTIONS PLANTS.** By accepting a Proven Winners and/or Proven Selections order, and/or opening any box(es) or shipments of Proven Winners or Proven Selections plants, you, the customer shown on the shipping documents receiving this order (hereinafter “Customer”) accept this agreement. If you do not agree to the terms of this agreement, do not accept any orders and/or shipments, and do not open any (additional) boxes. If an order is refused, promptly contact your Proven Winners sales representative(s).

This Agreement is made between Proven Winners North America LLC (hereinafter “Proven Winners”) and you the Customer (“Customer”). This Agreement pertains to all Proven Winners and Proven Selections plant varieties shipped or delivered by Proven Winners to Customer (hereinafter the “Products”), regardless of whether the Products are listed on Exhibit A of this agreement and regardless of whether the plant varieties are sold or provided as samples, or at no charge, or for trial or testing purposes. Customer, for good and valuable consideration, receipt of which is hereby acknowledged, agrees as follows:

1. Prior Agreements Superseded. This Agreement supersedes any and all prior agreement(s) or representation(s), written or oral, between Proven Winners and Customer which addressed the same or similar subject matter as is set forth in this Agreement or which could be construed as a previous version of this Agreement.
2. For Production of Finished Plants ONLY; PROPAGATION PROHIBITED. For purposes of this Agreement, the term Finished Plants means plants that have reached a size and appearance appropriate for retail sale (“Finished Plants”). **For plants sold under the Proven Winners brand, this is defined as a Finished Plant sold in a Proven Winners branded container with a diameter of 2.25 inches in diameter or larger, or as a Finished Plant sold in a large multi-plant finished basket or combination planter. Customer may not re-sell or redistribute Products unless the Products are of the minimum size noted above.** The term “redistribute” means the act of transferring, selling, delivering to, or otherwise accommodating parties other than the Customer shown in the “ship to” portion of the written bill of lading. The only exceptions to the container size requirement above are for either 1). customers that are landscape companies may purchase Products in an 18 or 28 cell tray only for planting directly into the landscape, or 2). the exception noted in sec. 5 below. **All growing under this Agreement must be for the sole purpose of producing Finished Plants from Proven Winners plant material ordered and received by Customer from Proven Winners pursuant to this Agreement.**
3. Resolution of Liability at Time of Inspection. In the event of unauthorized or illegal propagation, Proven Winners shall be entitled to all available rights and remedies. In certain cases where illegal propagation has occurred, and in the sole discretion of Proven Winners, Customer may avoid further legal liability by electing to resolve the matter by: 1). immediate payment of an automatic assessment of \$3.00 USD per cutting, *and* 2). immediate destruction by Proven Winners or its agent of all unauthorized or illegal plant material. Customer waives this option in the event that all illegal propagation is not resolved in writing at the time of inspection and, in that event, Customer agrees: 1). that the damages to Proven Winners far exceed any amounts that could have been asserted by Proven Winners pursuant to this paragraph at the time of inspection; and 2). to not purchase Proven Winners or Proven Selections plants from any other source.
4. Plant Tags: Customer Must Use Proven Winners’ Plant Tags With Finished Plants and May NOT Use Any Other Plant Tags. Proven Winners provides to Customer one variety-specific Proven Winners or Proven Selections brand plant tag for each individual plant product purchased by Customer. **The provided variety specific plant tag must not be altered in any way and shall be inserted into the container of each Finished Plant of each plant product sold or shipped by Customer so as to be prominently displayed and seen without effort by the purchaser and consumer. If multiple plant(s)/varieties are used in the same container (example: large multi-plant finished baskets or combination planters, etc.) at least one variety-specific plant tag for each individual variety in the planting must be inserted in the container or otherwise provided with the plant. In addition to a variety-specific plant tag, for plantings containing at least 75% Proven Winners and/or Proven Selections plants (per sec. 7**

below), the use of a generic Proven Winners Container Garden tag (a larger display tag for multiple plant(s)/varieties offered in the same container) is suggested but not required. Or, a Container Garden tag which is provided by Proven Winners that separately lists each variety in the planting may be used in which case individual variety specific plant tags are not required. Customer shall not grow, sell, offer for sale, or ship any Finished Plants of any Proven Winners product using any plant tags not provided by Proven Winners, nor use any unauthorized or otherwise inapplicable trademarks, names, variety names or markings with Proven Winners product. Customer is prohibited from creating, printing, or producing plant tags, containers, pots or any type of packaging labels containing, reproducing, or displaying Proven Winners and/or Proven Selections variety names and trademarks, images, or cultural information. Additionally, under no circumstances can other primary, secondary, or “grower” tags be used either in lieu of or in conjunction with the plant tag provided by Proven Winners.

5. Complete Packages / Required Branded Container Program. The purchase and use of a Proven Winners branded container is required for all plant varieties grown for retail sale for single plant production under the Proven Winners brand. A branded container is not required for Proven Winners varieties grown for single plant production (includes Proven Winners Annuals, Proven Accents, Proven Harvest®, Heart to Heart™ Caladiums, and Be My Calla™) which are sold for use in landscape plantings only.

**In the case of non-compliance with the required branded container program described above, Customer may be allowed to sell the non-compliant plant by paying a fine of \$1.50 per each individual plant.**

Proven Winners containers may only be used for Proven Winners Annuals, Proven Winners Perennials, Proven Harvest, Proven Accents by Proven Winners, Heart to Heart Caladiums, or Be My Calla varieties; Proven Selections containers only for Proven Selections varieties; and Proven Winners ColorChoice® containers only for Proven Winners ColorChoice varieties. For further clarification on allowed pots or containers, contact Royalty Administration International at 1-800-472-4724.

6. Limited Right to Use Bar Code or Customer Name. If Customer wishes to utilize a bar code, Customer is encouraged to purchase Proven Winners branded containers which can be custom printed with a bar code; plant tags may also be custom printed with a bar code upon request. Customer may also include along with Finished Plants a white plant stake tag (no larger than 6” tall x 1” wide) or a white sticker/label affixed to the container or to a Container Garden tag (no larger than 1” x 1-1/2”-in size), consisting only of a bar code and/or a retail price, with no other markings except as allowed in this paragraph. Additionally, if Customer wishes to indicate that Customer is the grower of the Finished Plant, Customer may apply a label to the pot of the Finished Plant that reads “Grown under agreement with Proven Winners by [Name of Customer].” Such label shall be no larger than 1” x 1-1/2” in size and consist only of the aforementioned plain text with no designs or embellishments (except Customer may combine the aforementioned plain text with a bar code and/or retail pricing mentioned above on one sticker/label 2” x 2” in size). Otherwise, Customer may print either a bar code and/or indicate they are the grower of the Finished Plant on a container of their choosing if the size guidelines for providing this same information on a sticker/label are complied with, as well as sections 4 and 8 of this Agreement. Customer may not place any stickers on plant tags and may not place stickers on containers in any location that covers or hides any Proven Winners or Proven Selections logos.
7. Customer shall not use Proven Winners’ Trademarks, Plant Tags and/or Containers with Any Other Products Except Those Purchased from Proven Winners. Plant tags may only be used with the original plants provided. If a generic Container Garden Tag (which does not list individual varieties by name) provided by Proven Winners is used, Customer shall only use a generic Proven Winners Container Garden Tag when at least 75% of the varieties in the container have been provided by Proven Winners. Customer shall be fully aware of, abide by, and govern itself in accordance with all information and restrictions set forth on any plant tag provided to Customer by or on behalf of Proven Winners.
8. Re-Selling or Giving Away Proven Winners’ Plant Tags or Containers is Strictly Prohibited. Additionally, Purchasing or otherwise obtaining Proven Winners’ plant tags or containers from any source other than Proven Winners is strictly prohibited.
9. Limitation on and Exclusion of Damages. Customer may recover only direct damages up to but not exceeding the amount paid for the subject plant products. Customer cannot recover any other damages, including consequential, lost profits, special, indirect or incidental damages. This limitation applies to

anything related to the plant products purchased, as well as claims for breach of contract, breach of warranty, guarantee or condition, strict liability, negligence, or other tort to the extent permitted by applicable law. It also applies even if replacement of the plant products purchased or a refund for the plant products do not fully compensate for any or all losses, or if Proven Winners or its suppliers knew or should have known about the possibility of the damages.

10. Customer Owns No Rights In Mutations. Customer shall report to Proven Winners immediately any sport, bud mutation, or mutant (defined as a sudden heritable change appearing in a plant as the result of a change in genes and chromosomes which may or may not result in a superior plant) found in the Proven Winners products. Immediately upon request of Proven Winners, Customer shall provide Proven Winners with material of the sport, bud mutation, or mutant. Any sport, bud mutation, or mutant found in the Proven Winners product shall be the property of Proven Winners, the breeder or plant patent owner, at Proven Winners' discretion.
11. Quality Control Standard. Customer shall ship, sell, or distribute none of the finished plants of the Proven Winners products unless the same shall be in healthy condition and of a size, condition, and appearance appropriate for retail sale.
12. Right of Inspection. **Customer agrees to allow Proven Winners or Proven Winners' Agents, including but not limited to Royalty Administration International, to enter and inspect at any reasonable time Customer's premises and plantings to ensure compliance with this Agreement and Customer shall authorize and instruct Customer's employees to fully cooperate in any such entry or inspection. Refusal to allow inspection will result in the immediate termination of this Agreement.**
13. Termination. Upon breach by Customer of any terms of this Agreement, the grant of rights to Customer under this Agreement is immediately terminated. In this event, or upon termination of this Agreement for any reason, Customer agrees to destroy all plants, cuttings, buds, and other matter capable of reproduction of the Proven Winners products and all plants, cutting, buds, and other matter capable of reproduction, originating from the existing plant matter. Proven Winners may also pursue all legal remedies available, to the fullest extent of the law, for the recovery of further damages, including without limitation, incidental, consequential, punitive, statutory, and infringement damages, lost profits and all forms of injunctive relief.
14. Venue, Jurisdiction and Choice of Law/Attorney Fees. In any legal action arising out of this Agreement, or arising from infringement of Proven Winners rights, Customer consents to the exclusive jurisdiction of the U.S. District Courts, including the U.S. Courts for the Middle District of Florida and the Northern District of California. In any legal action arising out of this Agreement, or arising from infringement of Proven Winners rights, Proven Winners is entitled to reasonable attorney fees and costs.
16. Non-Assignability and Severability. Customer may not assign this Agreement. If any provisions of this Agreement are, or become, invalid or unenforceable, the remaining provisions continue to be fully effective.

**ANY QUESTIONS REGARDING THIS AGREEMENT – CONTACT  
ROYALTY ADMINISTRATION INTERNATIONAL at 1-800-472-4724**